RAPTOR Open Call

2026

21/01/2026

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Info session agenda

Topics	Content	Presenter
1. Welcome		Natalia Gozdur
2. Call Overview	Who can apply, timelines	Natalia Gozdur
3. Call Scope	Introducing the City Challenges	Natalia Gozdur
4. Application Tutorial	Registration + proposal submission process (NetSuite)	Isabell Tributsch
5. Evaluation Process	Evaluation criteria, evaluation stages	Natalia Gozdur
6. Awarded Projects	Financial sustainability contribution, Project implementation, KPIs + deliverables	Arthur Boetti Natalia Gozdur
7. Next Steps	City Presentations – 17 & 18 DEC	Natalia Gozdur
8. Live Q&A	Get your questions answered	Open

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How **EIT Urban Mobility** is accelerating the urban mobility transition

Europe

National

Cities

Ecosystems

Match and connect

Talent to business

Innovations to market

Start-ups to scale

Mobility for more liveable urban spaces

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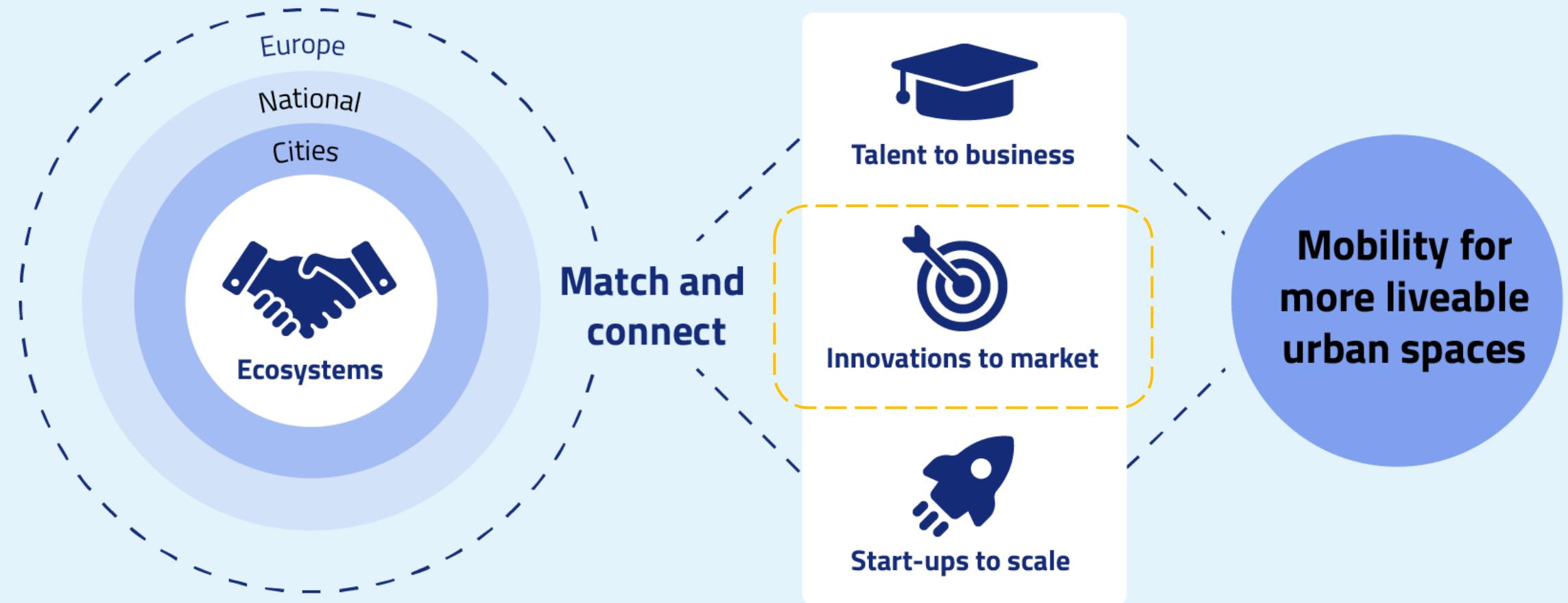
RAPTOR in numbers

Piloting innovation across European cities since 2021

Iceland

57 pilots

49 cities

+ 15 cities in 2026

+750 start-ups applications
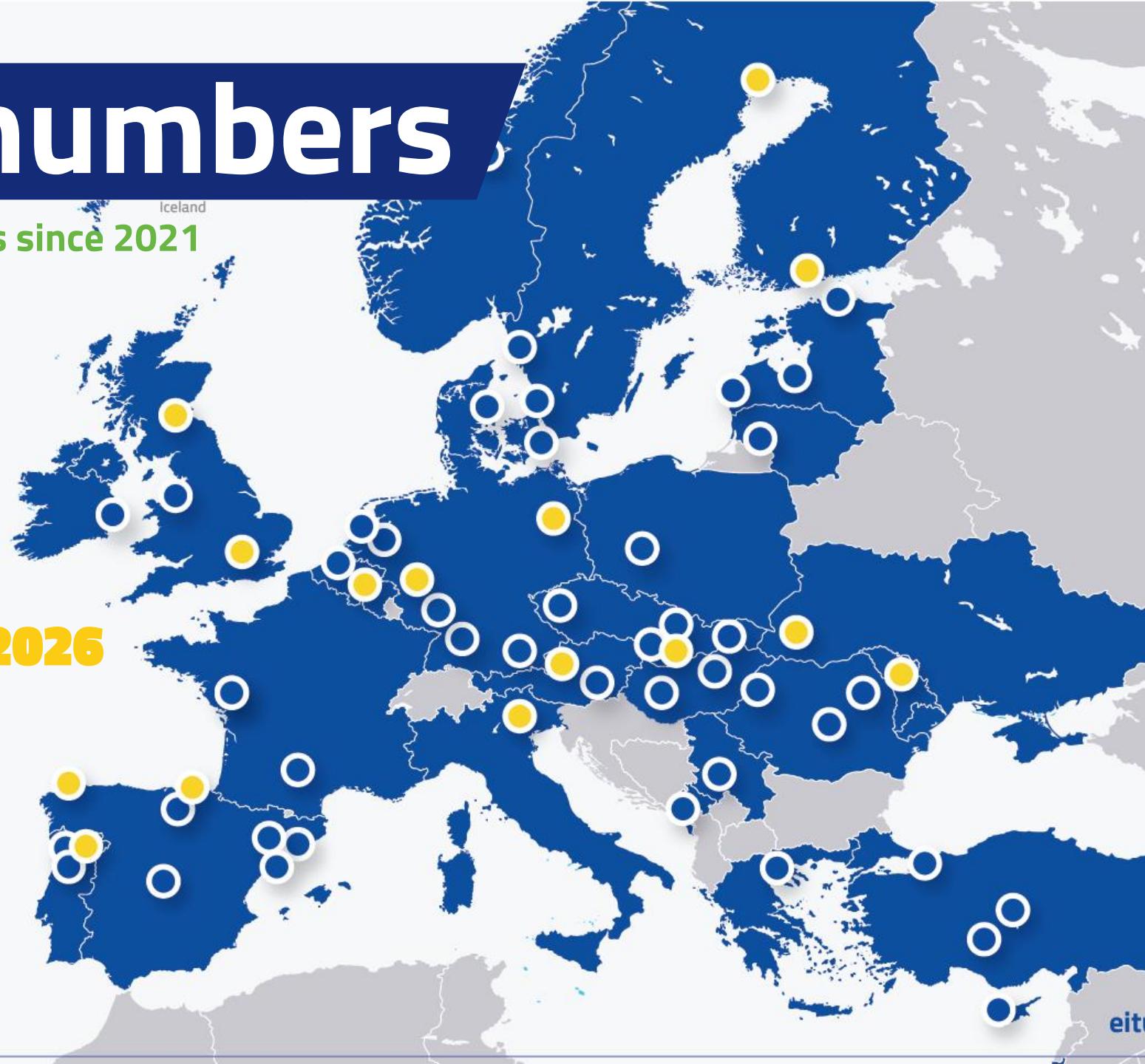
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WHAT IS RAPTOR ?

Rapid Applications for Transport (**RAPTOR**) is a **city-driven, challenge-based, and agile innovation programme** of EIT Urban Mobility.

RAPTOR matches niche **urban mobility challenges** around Europe with **solutions** from start-ups and SMEs.

Awarded start-ups and SMEs get **€60.000** in EIT funding and **6 months to develop their solution** to solve the city challenge.

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RAPTOR objectives

- **Cities** → *Test before investing* – innovation fast-track testing in a real-life environment in your city & learning opportunity (IN-SITU DEMO)

- **Start-ups**→ Demonstrate value to cities, Gain a new market experience, financial support, product market fit development

- **EIT Urban Mobility** → Drive transition to sustainable mobility in cities and support to scale-up relevant innovations at the EU level

To develop a **new or significantly improve an existing product / service / solution** that solves the city challenge

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Who can apply?

- Start-ups and SMEs **registered** in an EU Member State or a Horizon Europe–associated countries, including the UK and Switzerland.

- Applicants must submit as a **single entity** (no consortia allowed).

- Registered on the EU Funding & Tender Portal – Participant Identification Code (PIC) number.

- Not eligible: applicants **funded** in the 2025 RAPTOR/ SME Market Expansion Calls, or who received funding from EIT Urban Mobility S.L. for the **same product development**

- Your solution must align with a City Challenge from the RAPTOR 2026 Call. Multiple applications are allowed, but **only one award per applicant is possible**.

APPLY via NetSuite

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Why participate

- Work directly with city stakeholders to **adapt your solution** for real-world urban mobility challenges

- **Receive funding and support** with €60,000 in EIT funding, and access to resources to develop and test your solution

- Showcase your innovation in a pilot project, gaining **recognition and potential for scale-up** across Europe

- Address current challenges and **make cities more sustainable, inclusive and livable**

RAPTOR
Cohort 2026

Arteixo, Spain
Smart charging data

Bălți, Moldova
Smart bus network

Berlin, Germany
School route safety boost

Bilbao, Spain
Smart access to health centres

Brussels, Belgium
Inclusive EV charging data

Edinburgh, United Kingdom
Data-driven parking management

Guimarães, Portugal
Optimising market deliveries

Helsinki, Finland
Fleet-based urban data collection

London, United Kingdom
Digital and inclusive kerbside

Luleå, Sweden
Winter road condition data for soft mobility

Lviv, Ukraine
Traffic signals digital inventory

Nitra, Slovakia
Passenger flow analytics

Salzburg, Austria
Increase municipal bicycle fleet use

Trento, Italy
Optimised cycling navigation

Wiesbaden, Germany
Loading zones monitoring

Call Timeline

16 January until 12 March 17:00

Call for Proposals

Apply to city challenge

April

Quality Evaluation: Eligibility Check & Proposal Evaluation

May

Panel Hearings: shortlisted applicants

July 1 until December 31

Project Development: prepare and test your solution in the city

December

Project Closing & Reporting: KPI & Deliverables

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Call Budget

Total: up to €900,000
(**15 projects**)

EIT funding is
€60,000
per selected project

Lump sum
&
no co-funding required for
this Call

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Proposal submission

STEP 1: Obtain PIC number in the EU F&T Portal

STEP 2: Register your entity in EIT Urban Mobility NetSuite platform

STEP 3: Submit application form in **NetSuite**

IMPORTANT: Registration in NetSuite may take up to **2 working days**. Last-minute requests, especially near the deadline, cannot be guaranteed. Please register in the submission tool as soon as possible.

Proposal submission

Main Information

NetSuite / **Customer Portal** / Call For Proposal Application

SaveAsDraft   Submit   Print

Application ID	Program Name	Program Opening Date	Program Closing Date	Status
To Be Generated	RAPTOR Open Call 2026	2026-01-16	2026-03-12	InProgress

Main Information   Partner Information   Project Scope   WorkPlan   Budget

Main Information

ID proposal number

* Select City Challenge

Please refer to the Call Manual to identify the appropriate city challenge and select it from the dropdown.

1. Arteixo, Spain – Smart Charging Data
2. Balti, Moldova – Smart Bus Network
3. Berlin, Germany – School Route Safety Boost
4. Bilbao, Spain – Smart Access to Health Centres
5. Brussels, Belgium – Inclusive EV-Charging Data
6. Edinburgh, United Kingdom – Data-Driven Parking Management
7. Guimarães, Portugal – Optimising Market Deliveries
8. Helsinki, Finland – Fleet-Based Urban Data Collection
9. London, United Kingdom – Digital and Inclusive Kerbside
10. Luleå, Sweden – Winter Road Condition Data for Active Mobility
11. Lviv, Ukraine – Traffic Signs Digital Inventory
12. Nitra, Slovakia – Passenger Flow Analytics
13. Salzburg, Austria – Increase Municipal Bike Fleet Use
14. Trento, Italy – Optimised Cycling Navigation
15. Wiesbaden, Germany – Loading Zones Monitoring

Main Information

* Project Title

Please enter a descriptive title of your project (max 140 characters)

Add a descriptive title and acronym of your proposal

* Project Acronym

Please enter a short title or acronym for your project (max 25 characters)

* Project starting date

Please enter the start of the project. 📅 01/07/2026

* Project ending date

Start and end date are prefilled and cannot be changed

Please enter the end date of your project 📅 31/12/2026

Total Budget (€)

This field will be automatically filled-in once you complete the Budget tab

EIT Funding (€)

This field will be automatically filled-in once you complete the Budget tab

Budget and EIT funding will be automatically added once you have created a Work Package and completed the Budget tab

Own Co-Funding (%)

This field will be automatically filled-in once you complete the Budget tab

Main Information

* Executive Summary (max 1000 characters)

Please provide a short summary of your project, including addressed need and expected impact. Note: Do not include jargon, acronyms, or confidential/sensitive information.

* List of Keywords Related to this Project

Please provide a minimum of three and a maximum of five keywords

Select

* Free Self-defined Keywords

Please provide a minimum of three and a maximum of five keywords   + New Keyword

* How did you hear about this call? (Please select one or more)

Select

If you selected option 'Other', please specify

Provide a short summary of your proposal, including addressed need and expected impact.

Select at least 3 to maximum 5 keywords

Provide at least 3 to maximum 5 self-defined keywords

Indicate how you heard about this call

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Partner Information

Partner Information

* Project Leader (Applicant)

The information on the applicant's organisation will be automatically pre-filled based on who creates the proposal. This person will create, edit and submit the proposal.

EMP0226 Isabell Tributsch

* Project Leader main contact person e-mail

This is the Project Leader's e-mail address as provided in the system at the time of the first registration.

isabell.tributsch@eiturbanmobility.eu

* Registration date of the legal entity

Please enter the official date your SME was registered as a legal entity.

* Women in leadership roles within the SME (0-100)

Indicate the % of women in leadership positions including executive roles, e.g., CEO, Directors, team or department heads, board members, and other roles with significant influence over key decisions.

* SME confirmation

Confirm that your organisation qualifies as an SME under the EU definition

NO   YES, I confirm

Partners involved in the project(EN)

Explain how you have the right expertise and skills to implement the project.

Partner (Input the PIC number)	Partner description
EMP0226 Isabell Tributsch	0 / 4000

Project leader and email address is pre-filled with the person who created the proposal and cannot be changed

Add:

Registration date of the legal entity

% of women in leadership roles within your SME

Confirm your SME status

Short description about how you have the right expertise and skills

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Project Scope

Main Information   Partner Information   Project Scope   WorkPlan   Budget

* Previous EIT Urban Mobility (co)funding (max 300 characters)

Has the proposed product or service previously received (co)funding from EIT Urban Mobility?

If **YES**, please indicate under which Call(s) and year, and provide a clear explanation of how the proposed product or service represents a significant improvement or advancement compared to the earlier funded version.

If **NO**, please write N/A (not applicable).

0 / 300

Strategic Fit

* EIT UM Strategic fit (max 800 characters)

Describe how your proposal aligns with EIT Urban Mobility strategic objectives: - SO3/TSO3: Deploying and scaling green, safe, and inclusive mobility solutions for people and goods. - SO4/TSO4: Accelerating market opportunities through agile innovation.

0 / 800

* City Challenge (max 1500 characters)

Describe how your proposal directly addresses the specific City Challenge selected (full description of the city challenges is available in the Call Manual - Annex II). Explain how your solution contributes to solving this challenge.

Provide answers and complete all boxes in the Project Scope section.

Respond to all questions.

You can prepare your answers using our word sample, but transfer your responses well ahead of the call deadline.

Save as Draft as often as possible, especially when changing between tabs.

Work Plan

Work Package

* WP name

Project Implementation

* WP description

Description of the tasks to implement the project.

* WP Start Date

📅 01/07/2026

* WP End Date

📅 31/12/2026

* WP Leader

CUS7259 TEST EK #1 ⌄

ℹ️ Please include the wp leader in WP contributors List.

* WP Contributor/s

CUS7259 TEST EK #1 ✕ ⌄

ℹ️ Describe the role and contribution of all the partners to the WP

* Role of Partners

Description of your role.

Save   Cancel

Create 1 single Work Package naming it Project Implementation

Provide a short description of the tasks to implement the project.

Start Date 1st of July 2026

End Date 31st of December 2026

Add yourself as WP Leader & WP Contributor

Provide a short description of your role.

Work Plan

Deliverables

> ℹ️ Please enter the deliverables of your project. Some Calls for proposals require mandatory deliverables and a maximum of additional deliverables (please refer to the Call Manual).

* DEL name

[   ]

* DEL description

[   ]

* DEL achievement date

[📅   ]

[Save] [Cancel]

Add the 4 mandatory deliverables:

Name: DEL01 Commercial Agreement
Description: The commercial agreement signed between EIT Urban Mobility and the SME will be submitted online.
Achievement date: July 1, 2026

Name: DEL02 Branding and Communications
Description: Evidence of the correct implementation of brand and communication requirements according to the documents EIT Urban Mobility 2026-2028 Brand Book and EIT Urban Mobility 2026-2028 Communication Guidelines.
Achievement date: December 31, 2026

Name: DEL03 City Acceptance Letter
Description: Formal confirmation letter signed by the city, verifying that the SMART objectives, planned activities, and demonstration were successfully completed within the project timeline.
Achievement date: December 31, 2026

Name: DEL04 Project Report
Description: Project report detailing the workplan implementation, achieved results, quantitative impact, IPR and overall project delivery. The deliverable also includes evidence of the demonstration activities carried out (including images).
Achievement date: December 31, 2026

Work Plan

Outputs

* OUT name

| Name of your new product or service |

* OUT description

| Description of your new product or service |

* OUT achievement date

| 📅 31/12/2026 |

* Responsible partner

| Select ⌄ |

* Contributing partner

| Select ⌄ |

Save   Cancel

Add your new product or service as an output:

Provide the name of your product or service

Add a short description

Achievement date is 31st of December 2026

Add yourself as responsible and contributing partner

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Work Plan

KPIs

KPI Code

EITHE02.4 Marketed Innovations

KPI Title

Marketed Innovations

KPI Description

Number of innovations introduced on the market with a sales revenue of at least 10 000 EUR documented. Innovations include new or significantly improved products (goods or services) and processes sold.

Explanation

Please add the name of your product/service as well as 1 sentence as a simple description as explanation

KPI Year

2026

Target Value

1

KPI achievement date

31/12/2026

Responsible partner

CUS7259 TEST EK #1

Contributing partner

Select

[Save] [Cancel]

Click on edit on the listed KPI

Add the name of your product or service, as well as 1 sentence as a simple description

Add 2026 as KPI year

Add target value 1

Add 31st of December 2026 as achievement date

Add yourself as responsible and contributing partner

Budget

BUDGET PARTNER: CUS7259 TEST EK #1	WP-1	Total	Description
A.1 EMPLOYEES (OR EQUIVALENT)	€	€ 0	
A.2 NATURAL PERSONS UNDER DIRECT CONTRACT	€	€ 0	
A.3 SECONDED PERSONS	€	€ 0	
A.4 SME OWNERS	€	€ 0	
B SUBCONTRACTING	€	€ 0	
C.1 TRAVEL AND SUBSISTENCE	€	€ 0	
C.2 EQUIPMENT	€	€ 0	
C.3 OTHER GOODS, WORKS AND SERVICES	€	€ 0	
D.1a FINANCIAL SUPPORT TO THIRD PARTIES (SUBGRANTS)	€	€ 0	
D.1b FINANCIAL SUPPORT TO THIRD PARTIES (PRIZES)	€	€ 0	
D.2 INTERNALLY INVOICED GOODS AND SERVICES	€	€ 0	
E. INDIRECT COSTS (25% on A.and C.cost categories)	€ 0	€ 0	
G. LUMPSUM	€ 60000	€ 60000	
Total Cost	€ 60000	€ 60000	
EIT funding (%)		% 100	
Partner Own Funding Rate(%)		%	

After creating the Work Package, the partner budget table will appear.

If you create more work packages, more budget tabs will appear, therefore do not create more than 1 Work Package.

Add 60000 under G Lump Sum

Add 100 under EIT funding

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Budget

IMPORTANT: Make sure you have created one work package (in Work Plan tab) before going to the budget tab and add your SME as contributing partner, then the budget table will appear.

Add 60 000 under **G. Lump Sum** and **100% EIT funding in Partner Budget Section**. Please indicate 0 as co-financing.

Please do not introduce any other numbers.

Submission
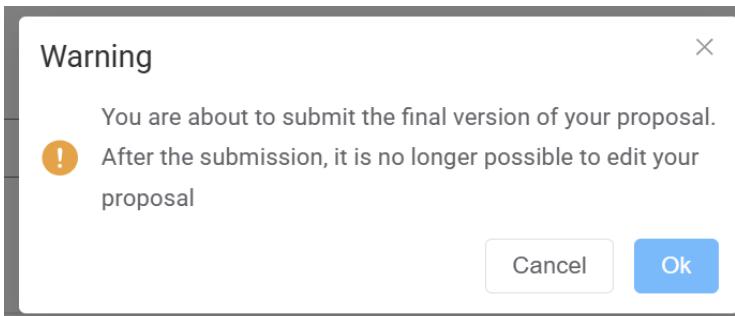
SaveAsDraft first and then click on Submit

In case something is missing, error messages will show up. Complete everything to enable a submission. You can also click onn submit before you are ready to see what is missing.

If your proposal is ready and you click on submit, you need to confirm that you want to submit.

Once submitted, the status changes to Submitted
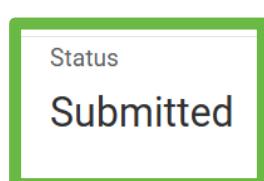
Other tips

- Register early on NetSuite and familiarize yourself with the platform

- Always click on "Save as draft" before going to another tab

- You can use "offline" word template to better prepare in advance (available on the Call website)

- Always refer to Call Manual as the main reference document and guidelines for applicants in case of any doubt

- You can click on submit to see what parts are missing (you would need to confirm to actually submit)

- Please avoid using browsers like Safari. Recommended browsers are Edge, Chrome and Firefox.

- If you have issues with the platform please contactservicedesk@eiturbanmobility.eu as soon as possible.

Call Timeline

16 January until 12 March 17:00

Call for Proposals

Apply to city challenge

April

Quality Evaluation
Eligibility Check & Proposal Evaluation

May

Panel Hearings
shortlisted applicants

July 1 until December 31

Project Implementation
prepare and test your solution in the city

December

Project Closing & Reporting
KPI & Deliverables

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Evaluation Process

1 **Admissibility check**

A proposal will be **admissible** if it fulfils the criteria detailed below:

1. Completeness	• The proposal is submitted before the indicated deadline. • The proposal is submitted via the NetSuite submission tool. • The proposal is complete, all mandatory fields are filled in. • The proposal is written in English.

2 **Eligibility check**

2. Applicant eligibility	Applicants respect the requirements established in Section 2.1 • Applicants must confirm that they are an **SME under the European Commission's definition of SME** • The legal entity must be **registered in an EU Member State or a Third Country associated with Horizon Europe** before the call deadline
3. Applicant registration	Applicants have fully completed **the Partner Information Form (PIF)** in the NetSuite online submission tool, including their correct PIC number.

More information:
Evaluation and selection process
Call Manual

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Evaluation Process

3 **Quality Evaluation** 70 ponts

Strategic fit	Max. score

EIT UM strategic fit
 	
 • The proposal demonstrates alignment with **EIT Urban Mobility's strategic objectives**:
    ○ SO3/TSO3: Deploying and scaling green, safe, and inclusive mobility solutions for people and goods.
    ○ SO4/TSO4: Accelerating market opportunities through agile innovation.
	5 points

City challenge • The proposal directly addresses one of the RAPTOR 2026 city challenges (defined in Annex II) and has a potential to contribute to solving the challenge	5 points

Excellence	Max. score
Product/service	5 points
• **The product/service proposed is clearly described**, including core elements such as functionalities and components to be developed, and **demonstrates novelty and competitiveness.**	
Need and relevance • The proposal clearly **describes the target beneficiary/user of the solution** (e.g., municipality, citizens, mobility providers, etc.) • The proposal **demonstrates the need and relevance for the end users**	5 points
Gender and diversity • The proposal actively considers inclusivity in the solutions' design, development, and implementation, widening its impact across diverse user groups.	5 points

Evaluation Process

③ Quality Evaluation 70 ponts

Quality and efficiency of Implementation	Max. score
SMART objectives • The proposal **objectives are clearly defined** and are **SMART** (specific, measurable, achievable, realistic and time bound), and connected to the selected city challenge	5 points
Execution and demonstration plan • The proposal presents a **clear, coherent, and realistic workplan** with a feasible timeline and alignment between activities, SMART objectives, and expected outcomes. Risks and appropriate **mitigation measures** are identified. • The proposal describes the timeframe for and scope of **product/service testing and in-situ demonstration** • The proposal identifies **resources and needs for the successful pilot implementation in the city**, such as accessible information, infrastructure access, data, permits, specific software and communication systems, etc.	5 points x 2 (10 points)
Budget • The proposed lump sum budget is **realistic, justified, and aligned with the project's activities**, timeline, and expected outcomes. Costs described align with the workplan and demonstrate efficient use of funding (value for money).	5 points

Project team	5 points
business experience in the relevant field, including **the expertise of key staff members** to effectively manage and deliver the project. • The proposal describes a **mixed project team in terms of gender and diversity** and identifies **active roles of women** in leadership and decision-making positions.	
Dissemination • The proposal defines clear plan and activities to **communicate and disseminate project results** to relevant stakeholders (e.g. clients, cities, partners), supporting visibility, replication, and broader adoption of the solution.	5 points

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Evaluation Process

3 **Quality Evaluation** 70 ponts

Impact	Max. score
Overall impact • The proposal demonstrates **clear, relevant, and measurable social, economic, and/or environmental impacts.** It identifies who benefits, how the impact will be achieved, and provides indicators or methods to assess results	5 points
Commercialisation and replicability • The proposal presents the **existing traction (need) in the market and provides a credible commercialisation and development strategy for scaling** and replication in other European cities, markets, or contexts.	5 points
Intellectual property • The proposal outlines clear and appropriate **measures for the management of intellectual property rights (IPR),** including ownership, protection measures and strategies for the commercialisation and exploitation of innovative solutions.	5 points

The total score of 70 points is distributed as follows:

	Max. score	Minimum qualifying score
Strategic fit	10 points	5 points
Excellence	15 points	5 points
Implementation	30 points	10 points
Impact	15 points	5 points
Total points	70 points	

Evaluation Process

4 **Panel Hearings**

30 points

> Top 5 proposals per city challenge above threshold*

- One panel hearing per city

- Online

- 20 minutes: 5 minutes pitch + 15 minutes Q&As

Assessment factor	Description of the assessment	Max score
Results of the hearing	• Clarity, professionalism, and overall quality of the pitch delivery. • Credibility, clarity and relevance of answers to questions from the Selection Committee. • Clarity of the responses to issues and concerns expressed by the External Expert Evaluator in the SER, if applicable.	Up to 10 points (up to 5 points x2)
Challenge and context fit	• Potential for expansion within the city, considering cost efficiency, resource availability, and integration with existing city systems or infrastructure. • Unique selling proposition of the solution for replicability to other European cities/contexts.	Up to 10 points (up to 5 points x2)
Portfolio fit	• Complementarity of the proposal within the current/past portfolio of the Business Area and/or EIT Urban Mobility. • Entities from underrepresented countries within the EIT Urban Mobility portfolio.	Up to 10 points (up to 5 points x2)

If an applicant submits multiple proposals and these proposals reach the panel hearing phase, only the best ranked proposal in the portfolio ranking list will be invited to the panel hearing.

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FSM: sales pathway

① Minimum **required** FSM for all awarded projects: Sales Support Package for one year

② **Structure:** Fixed Fee + Success Fee (5%)*
only on qualified leads provided by EIT UM

③ Formalized via **Commercial Agreement** at the beginning of the project

④ Service to start on **01 July 2026**

Service	Sales Support Package
CRL evaluation	✔
Webinars	✔
Visibility package	✔
Active Leads scouting	�’
Consortia matchmaking	✗
Cost (fixed fee)	**€5.000**/year

Fixed fee (€5,000) payable in 2026 (one or multiple invoices possible)

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Project Implementation

July – Kick-Off Meeting
- First meeting with the city
- Revise the project plan & necessary resources:
  - Adjustments to the scope and timeline based on the city feedback

Solution Development
- Start-up/SME begin solution development tailored to the city's needs
- Ongoing feedback and support from the city to align the solution with local requirements
- **Monthly meetings**: active collaboration to ensure smooth preparations for testing

In-situ Demonstration
- Minimum testing period is 2 weeks: multiple half days throughout one month, 2-weeks ongoing, or multiple 2-day demos, etc
- All demonstrations **must be completed before December 31**

EIT Urban Mobility support
- EIT UM team acts as a facilitator throughout the project implementation

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Timeline

Call for Proposals
16 January until 12 March 17:00

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December

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Deliverables & KPI

Deliverables:

DEL 1 - Commercial Agreement

Signed agreement between the grantee and EIT Urban Mobility. Online process.
Submitted at the project start

DEL 2 – Branding and communications

Evidence of the correct implementation of brand and communication requirements according to the documents EIT Urban Mobility 2026-2028 Brand Book and EIT Urban Mobility 2026-2028 Communication Guidelines.
Due at the end of the project

DEL 3 – City Acceptance Letter

Formal confirmation letter signed by the city, verifying that planned activities and demonstration were successfully completed within the project timeline.
Due at the end of the project

DEL 4 – Project Report

Project report detailing the workplan implementation, achieved results, quantitative impact, IPR and overall project delivery. The deliverable also includes evidence of the demonstration activities carried out (including images)
Due at the end of the project

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Deliverables & KPI

Mandatory KPI:

KPI Marketed Innovations EITHEO2.4

Documented **proof of at least €10.000 in sales** this includes: an invoice with information of the buyer (including details such as name, VAT, etc.) and bank note confirmation

Second 50% of financing disbursed upon KPI and DEL successful completion!

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Financial aspects

First payment

The first payment will be disbursed following the signing of the Financial Support Agreement (FSA) and submission of the signed Commercial Agreement (DEL 1)

→ up to 50% of EIT Urban Mobility's contribution (maximum €30,000)
→ At the beginning of the project

Final payment (payment of the balance)

The remaining balance of the EIT Urban Mobility contribution will be paid according to the total number of mandatory deliverables & KPI declared fully completed and approved by EIT Urban Mobility

→ up to 50% of the total contribution (maximum €30,000)
→ After the project is completed and all KPI/DELs fully reported and approved

RAPTOR City Challenge presentations

Part 1 - tomorrow
Thursday 22/01 at 10:00

- Berlin
- Bilbao
- Edinburgh
- Guimaraes
- Helsinki
- London
- Lviv

Part 2
Friday 23/01 at 10:00

- Arteixo
- Brussels
- Balti
- Nitra
- Trento
- Lulea
- Salzburg
- Wiesbaden

Live Q&A

All the details about the RAPTOR 2026 Open Call:

https://www.eiturbanmobility.eu/call-for-proposals/raptor-open-call-2026/

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