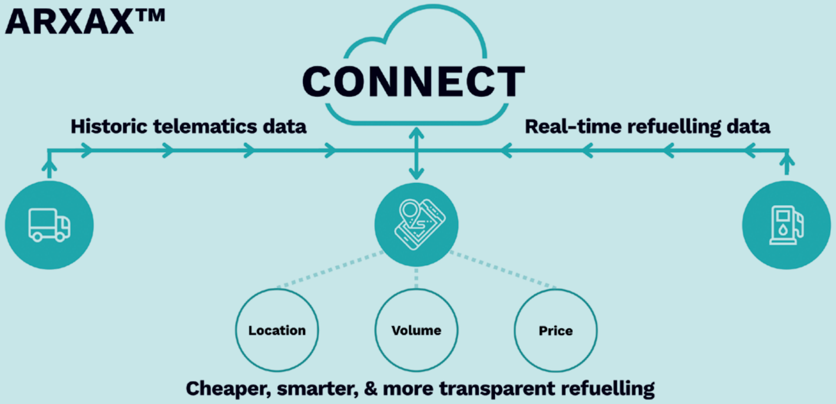
ARXAX™



ARXAX

WWW.ARXAX.COM

LOCATION
Italy

TEAM SIZE
8

RAISING
3M (Pre-series A)

CUSTOMERS
San Marco Petroli, Tamoil, Cap Delivery, Noaloil and Gottardi Trasporti

EXISTING INVESTORS
Cassa Depositi e Prestiti (CDP), EIT Urban Mobility and Zest Group

THE PROBLEM

Road-freight fleets face fragmented fuel procurement, inconsistent pricing, slow payments and disconnected carbon data, which lead to unnecessary costs and cash-flow friction.

THE SOLUTION

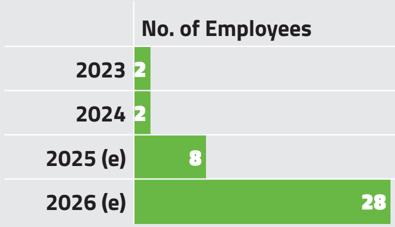
Arxax is a fintech platform that aggregates fuel demand and enables seamless cardless payments with built-in carbon accounting for road-transport fleets and stations. It provides unified settlement and credit controls with transparent, dynamic pricing, and integrates with telematics and forecourt systems to automate refuelling, invoicing and certified CO_2 reporting.

A fintech platform powered by vehicles telematics and refuelling data.

MARKET OPPORTUNITY

- Typical customers: fuel-station owners/operators and transport & last-mile delivery fleets (mid–heavy trucks and vans).
- Market size: 40,000 stations across Europe and ~6M trucks + 35M vans.
- Price range: stations pay €0.015–€0.07 per litre (commission); fleets pay €7.99/vehicle/month + €499/quarter for sustain-ability reporting.

TEAM GROWTH



USE OF FUNDS

Round status: 60% committed by current institu-tional investors.
Use of funds: 45% for product & engineering (payments, telematics, carbon reporting; hiring backend/data engineers and QA), 55% for sales & marketing (station onboarding, fleet acquisition, partner channels; hiring BD/AE and customer success).

TEAM

Elham Hassanzadeh | *Co-Founder & CEO*

17+ years in infrastructure ventures across Europe & the Middle East; leads strategy, fundraising, and partnerships; experienced in bringing regulated products to market.

Carlo Mallone | *Co-Founder & CTO*

14+ years in fintech; expert in payments, security, and system integration; builds API-first platforms linking telematics and forecourts.

Giuseppe Costanza | *Co-Founder & CPO*

11 years in startups in Germany & Silicon Valley; specialises in product discovery, UX, and B2B SaaS roadmaps; experienced in launching MVPs with enterprise customers.

CONTACT

Elham Hassanzadeh |
Co-Founder & CEO
elham@arxax.com

NOTES

Beev

WWW.BEEV.CO

LOCATION
France

TEAM SIZE
30

RAISING
NA (Series A)

CUSTOMERS
Edenred, Danone, Procter & Gamble, Arval, Carrefour

EXISTING INVESTORS
EIT Urban Mobility, Via ID, Founders Future, Karista

THE PROBLEM

Companies face slow and costly transitions to electric fleets due to fragmented solutions, complex logistics, and lack of turnkey support.

THE SOLUTION

Beev is the leading all-in-one digital platform enabling companies to seamlessly electrify, finance, and manage their electric vehicle fleets and charging infrastructure.

Beev is developing a digital suite to simplify the EV transition for companies, featuring a real-time TCO & ESG dashboard, a unique installer management platform for rapid certified installations, and a centralised system for fleet, charging, and reporting management across multiple locations.

MARKET OPPORTUNITY

- Typical customers: Companies, public entities, and fleet operators (10 to several thousand vehicles), including SMEs, corporates, and municipalities transitioning to EVs.
- Market size: 400,000+ professional fleets in France and 4M+ across Europe; Paris alone has 10,000+ eligible organisations. The European market is projected at €10.1Bn by 2030.
- Price range: From €8K per project for small businesses to €500K+ for large ones, plus a €199/month subscription for digital fleet management, covering EV leasing, charging installation, and management.

TEAM GROWTH

	No. of Employees
2023	22
2024	30
2025 (e)	40
2026 (e)	50

USE OF FUNDS

Scaling our tech and product teams to accelerate platform development. Expanding our sales and marketing to increase market penetration in France and Europe. Strengthening operations and customer support to ensure quality and fast deployments. Supporting international expansion and key partnerships.

TEAM

Solal Botbol | *CEO & Co-Founder*

HEC Paris; ex-EY; founded Beev in 2020; drives vision and strategic partnerships.

Chanez Djoudi | *COO & Co-Founder*

9+ yrs automotive and acquisition; ex GoMore, Trello, Citroën; leads ops and growth.

Carl El Hajj | *CTO*

École des Mines; ex-software/data engineer; leads product and tech development.

Aurélien Beaumont | *CMO*

Dauphine graduate; 10+ yrs e-commerce, marketing, and scale-up experience.

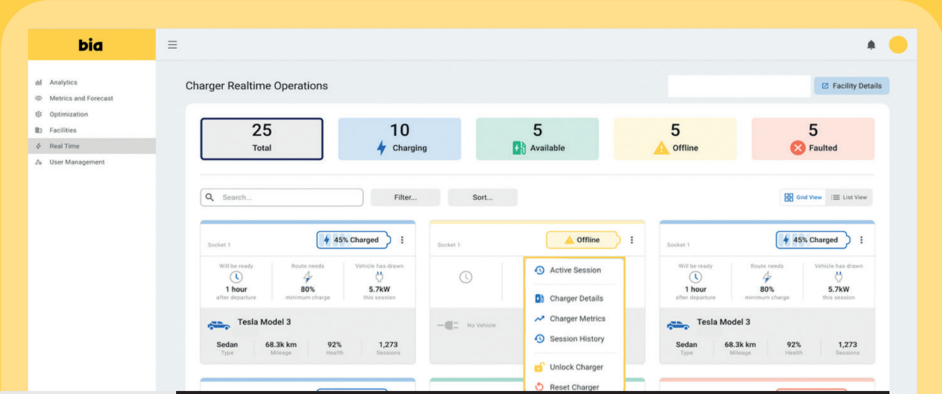
Victor de Broca | *Head of Sales*

10+ yrs B2B sales; builds and scales sales teams across Europe.

CONTACT

Solal Botbol | *CEO & Co-Founder*
solal@beev.co

NOTES



Bia

WWW.BIAPOWER.IO

LOCATION
Spain

TEAM SIZE
12

RAISING
€3M (Series A)

CUSTOMERS
TotalEnergies, Iberdrola, Webfleet, Arriva, Primafrio

EXISTING INVESTORS
Bridgestone

THE PROBLEM

eFleet charging is operationally complex, expensive and causes large unsustainable peak loads.

THE SOLUTION

Bia's smart charging software reduces costs, improves operations, and enables new revenue through grid services.

MARKET OPPORTUNITY

- Typical customers: eFleets such as Municipal eBus operators, Waste Management eFleets, logistis eFleets and Heavy Duty Truck eFleets.
- Market size: We partner with utilities such as TotalEnergies and Iberdrola to deliver integrated power flow management and mitigate imbalance costs and constraints through EV charge forecasting and real time controls.
- Pricing range: Bia has a SaaS business model that includes a one time on-boarding cost plus monthly or annual SaaS.

TEAM GROWTH

	No. of Employees
2023	
2024	
2025 (e)	12
2026 (e)	

USE OF FUNDS

Product development:
1. Next gen flexibility forecasting and load aggregation.
2. Predictive maintenance algorithm.

TEAM

Candace Saffery Neufeld | *CEO & Founder*

Cleantech entrepreneur with over 15 years of proven leadership in EV, renewable energy, strategy and product innovation.

Roland Umlauft | *CFO*

Strategic CFO & Pricing Architect - Zero-to-one financial strategy for tech & innovation.

Roby Moyano | *Co-Founder & Head of Product*

Engineer with a strong experience as a technical leader in the energy sector and the automobile industry.

CONTACT

Candace Saffery Neufeld |
CEO & Founder
candace@biapower.io

NOTES

Charging vehicles *standing still*

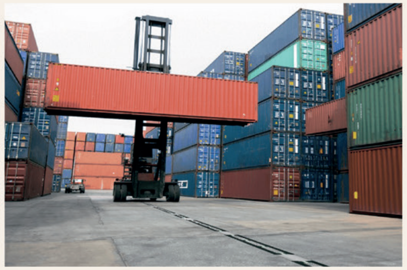
Stationary charging up to

150 kW

Charging vehicles *on the move*

In motion charging up to

350 kW



Elonroad

WWW.ELONROAD.COM

LOCATION
Sweden & France

TEAM SIZE
30+

RAISING
€10M (Series A)

CUSTOMERS
Kalmar Global, Elis, Bring Logistics, Oslo Port, ITS Long Beach (US)

EXISTING INVESTORS
EIT Urban Mobility, Bring Ventures, Almi Invest

THE PROBLEM

Heavy vehicle fleets can't electrify at scale because today's charging causes downtime, space strain, high costs and grid bottlenecks.

THE SOLUTION

Automatic, hands-free conductive charging that delivers high power while driving or standing still. Elonroad brings energy to where vehicles work.

Product market fit reached. Scaling up growth and production.

MARKET OPPORTUNITY

- Typical customers: Container port operators, large logistics hubs/ware-houses, and airports with electric fleets.
- Market size: In Europe alone: ~250 container ports, ~10,000 large logistics hubs, and ~200 commercial airports.
- Price range: Project and product pricing depending on customer need, site size, vehicles, and power. We have projects ranging from €50k to €3M.

TEAM GROWTH

	No. of Employees
2023	20
2024	30
2025 (e)	35
2026 (e)	60

USE OF FUNDS

Majority to scaling up growth and reaching financial stability. A minor percent to operations, working capital and product development.

TEAM

Karin Ebbinghaus | *CEO & Co-Founder*

LLM, MBA. experience in impact investing & cross-border M&A transactions.

Dan Zethraeus | *CTO & Founder*

Educated engineer with background in creative industries.

Kim Svedmark | *Co-Founder & Wizard of Solutions*

Solution Architect with extensive experience since the days of Framfab.

CONTACT

Karin Ebbinghaus | *CEO & Co-Founder*

karin@elonroad.com

NOTES

Everimpact

Everimpact

EVERIMPACT.COM

LOCATION
France

TEAM SIZE
15

RAISING
€5M - €10M (Series A)

CUSTOMERS
MSC, TotalEnergies, Hitachi, EU Agency for the Space Programme, Space4Cities

EXISTING INVESTORS
EIT Urban Mobility, Mitsubishi UFJ Capital (MUCAP)

THE PROBLEM

Everimpact enables shipping companies, cities, and stakeholders to measure, report, and cut emissions, breaking barriers to decarbonisation.

THE SOLUTION

- Everimpact provides certified emissions monitoring and AI-powered decarbonisation tools for shipping, cities, and carbon projects.
- Certified hardware and software solutions enabling compliance with EU ETS and global climate regulations.
- AI-driven emissions intelligence platform that scales monitoring and reporting without heavy hardware reliance.

Integrates certified sensor data with satellite and AI models for higher accuracy. Provides real-time insights to support regulatory compliance and unlock new carbon revenue streams.

MARKET OPPORTUNITY

- Typical customers: Shipping companies (e.g., container lines, LNG carriers), cities/municipalities, and carbon project developers requiring certified emissions monitoring.
- Market size: ~35,000 vessels in the EU ETS fleet market, 800+ cities in Europe with climate action plans, and hundreds of forestry/carbon project developers.
- Price range: €50,000-€200,000 per year depending on scope (ship installations, city monitoring, or AI platform access).

TEAM GROWTH

	No. of Employees
2023	13
2024	14
2025 (e)	15
2026 (e)	20

USE OF FUNDS

The raise will be used to scale our commercial and delivery teams, accelerate product development of our AI-powered emissions intelligence platform, and expand deployments in shipping and forestry to drive recurring revenues.

TEAM

Mathieu Carlier | *CEO & Founder*

20 yrs leading international projects for UN, EU, Gates Foundation; expert in complex data systems across 50+ countries.

Jan Mattsson | *Chairman & Co-Founder*

Former UN Under-Secretary-General; advisor to World Bank, Green Climate Fund, UN Live.

Alain Retière | *CTO & Co-Founder*

30+ yrs sustainable development; founder of UNOSAT; expert in climate change and satellite-based solutions.

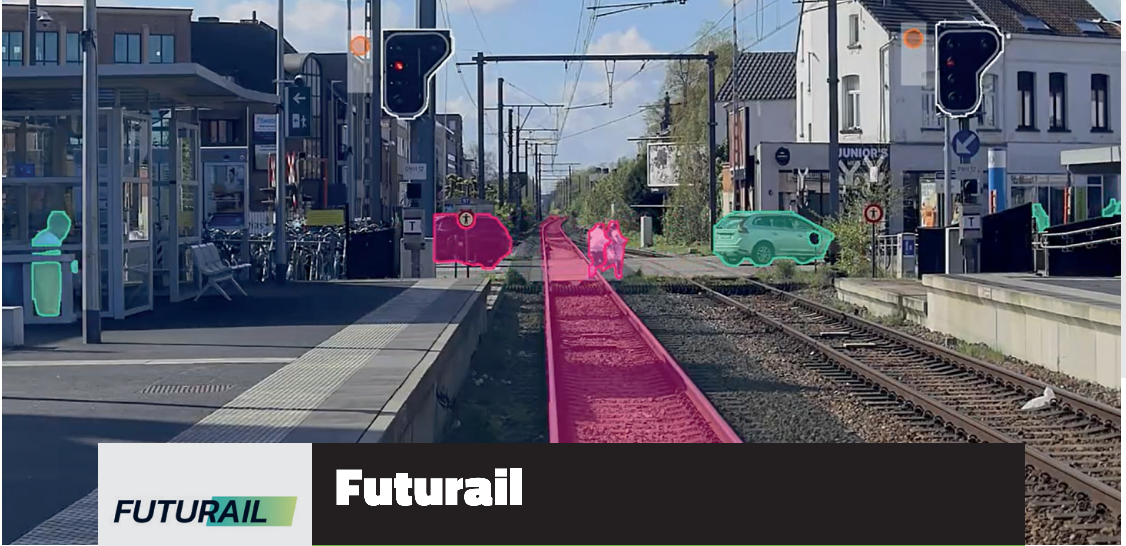
Sei Cabrol | *CSPO*

15+ yrs in space & sustainability tech; leads product strategy with Geo-AI, IoT, and Earth observation.

CONTACT

Mathieu Carlier | *CEO & Founder*
mc@everimpact.com

NOTES



FUTURAIL

Futurail

WWW.FUTURAIL.COM

LOCATION
Germany

TEAM SIZE
18

RAISING
€25M (Series A)

CUSTOMERS
Lohr Group (France), Infrabel (Belgium), Parallel Systems (United States)

EXISTING INVESTORS
Asterion Ventures (FR), Leap435 (DE), EIT Urban Mobility (EU), Zero Infinity Partners (US), Heroic Ventures (US)

THE PROBLEM

Futurail solves the train driver shortage and high operating costs by bringing safe, certified autonomy to rail, enabling more frequent, reliable, and sustainable services.

THE SOLUTION

Futurail develops the autonomy stack for self-driving trains, making rail more efficient, reliable, and sustainable.

» Retrofit or integrate into any fleet to automate train operations step by step.
» Address the driver shortage and cut operating costs while reducing CO_2 emissions.

Futurail is building the first certified autonomy stack for trains (FUTURAILDriver), combining sensors (radar, lidar, cameras) with AI-based perception and decision-making.

MARKET OPPORTUNITY

» Typical customers: Retrofit: passenger and freight rail operators.
First-mount: rolling stock manufacturers.

» Market size: ~250,000 trains in Europe across ~100+ operators, with hundreds of depots and branch lines as immediate entry points.

» Price range: Integration: €500k-€2M per program (one-off system integration) License: €100k/train/year (recurring software license for our FUTURAIL-Driver).

TEAM GROWTH

	No. of Employees
2023	3
2024	11
2025 (e)	20
2026 (e)	38

USE OF FUNDS

Hire engineering team to reach our branch line certification milestone. Start building commercial team for global roll-out.

TEAM

Alex Haag | *Co-Founder & CEO*

Ex-Tesla Autopilot lead and ex-Audi CTO; 10+ yrs scaling autonomy teams.

Dr. Patrick Dendorfer | *Co-Founder & CTO*

PhD in AI & computer vision; former Argo AI.

Maximilian Schöffer | *Co-Founder & CCO*

Mobility strategy expert; ex-Circ & Edge Case; handles commercial strategy and investor relations.

CONTACT

Alex Haag | *Co-Founder & CEO*
alex.haag@futurail.com

NOTES

Hydros Power

HYDROS-PWR.COM

LOCATION
Spain

TEAM SIZE
5

RAISING
€400k (Seed)

CUSTOMERS
Logistic operator: FTM Group (Spain)
UAV operator: ECOS Group (Spain)

EXISTING INVESTORS
EIT Urban Mobility (€220,000)

THE PROBLEM

We solve the difficult decarbonisation of transport and portable applications, where batteries do not offer a scalable solution.

THE SOLUTION

Our STELION's green hydrogen ecosystems cut costs and remove dependence on traditional infrastructure. Interchange-able refuelling capsules reduce costs by 28% and compression needs by 30%.

Patent-pending capsule exchange refuelling system that removes the need for refrigeration and high-pressure hoses used in conventional hydrogen stations.

MARKET OPPORTUNITY

- Typical customers: fleet operators in logistics, urban mobility, and industrial sectors, as well as vehicle manufacturers integrating hydrogen solutions into their products.
- Market size: dozens to hundreds of operators per city and thousands across Europe. In the USA, over 30,000 hydrogen forklifts are already in use, with similar growth in Europe. A key application for our ecosystem.
- Price range: varies depend-ing on the configuration, from €20,000 for a single STELION Powertrain and capsule setup to more than €135,000 for a full modular station with multiple capsules.

TEAM GROWTH

	No. of Employees
2023	3
2024	4
2025 (e)	5
2026 (e)	7

USE OF FUNDS

The funding will add a power electronics and automation specialist, complete MVP booster station certifications, and support EUROSTARS projects to reach pre-commercial readiness by 2027. About 15% will fund commercial activities, including MVP sales and custom projects, which have already earned €40,000+ pre-certification.

TEAM

Iván Navalón Garijo | *Co-CEO & CTO*

Aerospace engineer; 6 yrs R&D in Airbus Helicopter and Embention; award-winning academic background.

Pablo J. Garzo Álvarez | *Co-CEO & CFO*

15+ yrs in business development, finance, and international investments; ex-Embention IR; co-created investment funds.

Guillermo Megías Collado | *CMO & Head of HR*

Marketing, branding, and digital analytics expert; 5+ yrs experience.

CONTACT

Iván Navalón Garijo | *Co-CEO & CTO*
ivan.navalon@hydros-pwr.com

NOTES

Luvly

WWW.LUVLYGLOBAL.COM

LOCATION
Sweden

TEAM SIZE
5

RAISING
€1M - €2M (Seed)

CUSTOMERS
Stellantis, others we cannot disclose due to NDA

EXISTING INVESTORS
EIT Urban Mobility, Sörmlandsfonden, Simon Angeldorff, Bo Kaunitz

THE PROBLEM

Traditional vehicle manufacturing struggles to balance sustainability, affordability, and safety, as improvements in one often compromise another. Luvly's patented technology is the only one that delivers all three simultaneously.

THE SOLUTION

Luvly's patented technology utilises modern composite materials in novel processes to enable production of light, energy efficient "cars" which are safe for passengers as well as other road users. They are affordable enough to offer potential for rapid replacement of the existing fleet of internal combustion engine (ICE) cars. Have a disruptive price tag of €6k, including USPs like:

- Energy- and emissions savings of 80%.
- Crash safety comparable to cars.

Luvly has an IP-protected modular solution of compatible, interlocking parts capable of cutting production costs by 75%.

MARKET OPPORTUNITY

- Typical customers: automotive OEM's and global tech companies.
- Market size: According to industry analysis, the potential annual market for Minimobility is projected to reach around 47 million vehicles, valued at approximately USD300Bn in the coming years. In addition there is a huge potential in Robotaxi "cost-down" as scaling starts.

TEAM GROWTH

	No. of Employees
2023	5
2024	5
2025 (e)	5
2026 (e)	16

USE OF FUNDS

To expand our commercial team and reach new regions. In addition some additional crash tests will be performed but in general spending will be in scaling our business globally and to handle annual patent costs.

TEAM

Håkan Lutz | *CEO & Founder*

Mobility pioneer, patented technology, MSc in International Economics and Development Economics, Stockholm School of Economics.

Björn Lindblom | *Co-Founder & Chairman*

Serial entrepreneur with extensive tech and IoT leadership experience.

David Egertz | *CTO & Co-Founder*

Expert in lightweight composite structures; aerospace industry experience.

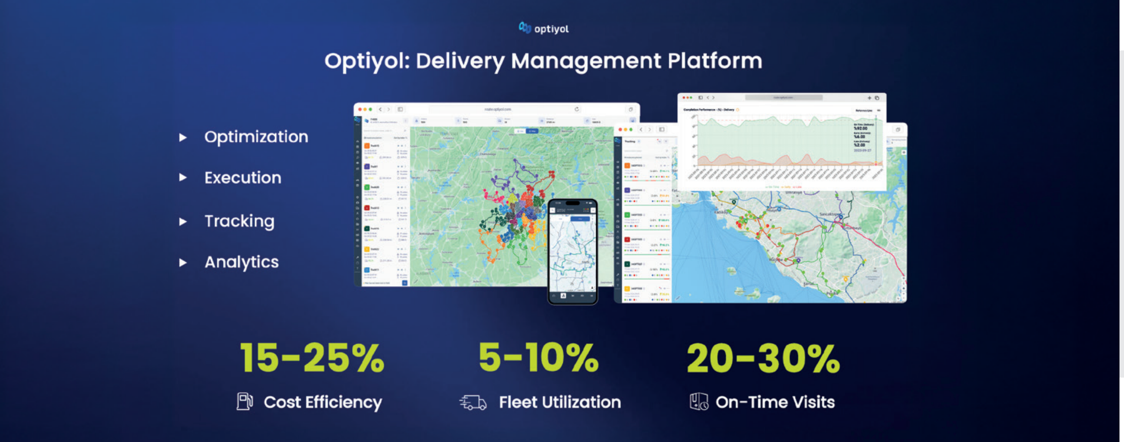
Jane Jensen Lövinder | *CFO*

Certified financial manager, overseeing accounting since inception.

CONTACT

Björn Lindblom |
Co-Founder & Chairman
bjorn@luvly.se

NOTES



Optiyol

WWW.OPTIYOL.COM

LOCATION
Turkey

TEAM SIZE
14

RAISING
TBC (Series A)

CUSTOMERS
Coca Cola, PepsiCo, Danone, Media Markt, IKEA

EXISTING INVESTORS
Driventure (Ford Otosan), EIT Urban Mobility, Turk Telekom Ventures

THE PROBLEM

Reduce transportation costs and improve operational visibility for last-mile and long-haul logistics operations by better planning and tracking tools.

THE SOLUTION

Optiyol is a route optimisation platform that helps logistics, retail, and food & beverage companies reduce costs and improve delivery performance.

» Automates and optimises last-mile and long-haul transportation operations with advanced algorithms.

» Provides dynamic route planning, mobile driver app, and real-time tracking in one platform.

Proven to improve planning 15–25% vs. manual methods and 5–10% vs. competitors, handling real-world constraints better, according to customer feedback.

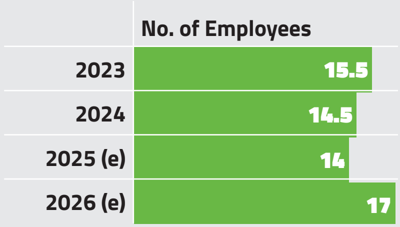
MARKET OPPORTUNITY

» Typical customers: Food & beverage, FMCG, logistics, retail, and furniture companies managing multi-vehicle operations, optimising order allocation and multi-stop route sequencing.

63 Customers - Turkey: 49, Azerbaijan: 3, USA: 2, Jordan: 2, Qatar: 2, UK: 1, UAE: 1, Germany: 1, France: 1, Kenya: 1.

» Price range: $20–$60 per truck/month, depending on use case, scale, and selected modules (e.g., optimisation only, last-mile vs. long-haul).

TEAM GROWTH



USE OF FUNDS

Primarily for market expansion.

TEAM

Ozan Gözbaşı | *Co-Founder & CEO*

Boğaziçi & Georgia Tech (M.S., Ph.D. in Operations Research/ Industrial Eng.); ex-SmartOps (acquired by SAP), PlusOne-MinusOne.

Tuba Yılmaz Gözbaşı | *Co-Founder & COO*

Boğaziçi & Georgia Tech (M.S., Ph.D.); ex-Solvoyo (Supply Chain SaaS), former Asst. Professor at Özyeğin University.

Turan Özen | *CTO*

25+ years in enterprise software; ODTÜ (M.S. in Computer Eng.); ex-Türk Telekom, TÜBİTAK, Aselsan.

CONTACT

Ozan Gözbaşı | *Co-Founder & CEO*
ozan.gozbasi@optiyol.com

NOTES

AI-powered Platform for Predictive Rail Maintenance

PANTOhealth uses sensor data generated by our hardware and processed by AI to provide real-time monitoring, generate insights and train simulation algorithms

Retrofit Sensor Kits

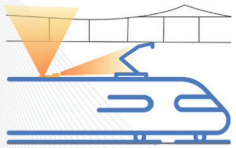
- Plug & play hardware
- Custom rugged sensors, railway-certified housing
- Easy to install across any train type
- Built for long-term resilience

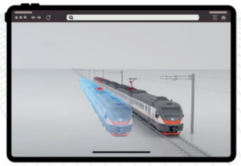
Monitoring Dashboard

- Detects issues and determines severity
- Ranks issues by urgency and operational risk with minimal cognitive load needed
- Saves up to 50% in manual planning and on-site working hours
- Gives detailed recommendations on how to fix issues

Simulation Software

- First SaaS simulation tool on the market
- Algorithms trained on real pantograph and overhead data (in the future also rails, tunnels & bridges)
- Compatible with third-party data sources
- Simulations according to EN 50318





PANTOhealth

PANTOHEALTH.COM

LOCATION
Germany

TEAM SIZE
8

RAISING
3M (Series A)

CUSTOMERS
Schunk, City of Utrecht, City of Bergamo, City of Leipzig, Talgo

EXISTING INVESTORS
SCE Freiraum Ventures, EIT Urban Mobility

THE PROBLEM

PANTOhealth prevents costly and unexpected train and tram service interruptions by using real-time data and AI to detect and predict infrastructure faults before they happen.

THE SOLUTION

PANTOhealth offers AI-driven predictive maintenance and simulation solutions for tram and train overhead lines, detecting faults early and helping operators optimise construction, upgrades, and maintenance for reliable infrastructure.

PANTOhealth combines simulated and real-time data to detect early-stage pantograph – catenary faults, enabling faster and more reliable maintenance decisions.

MARKET OPPORTUNITY

- Typical customers: tram, metro, and railway infrastructure operators responsible for maintaining electrified overhead lines.
- Market size: More than 100 countries worldwide use electrified overhead lines to power trains, with over 400 cities operating such systems – around 250 of them in Europe.
- Price range: Our hardware packages range from €30,000–€150,000 per unit, with an annual software subscription of €10,000–€70,000, depending on network size and data processing level.

TEAM GROWTH

	No. of Employees
2023	4.5
2024	7
2025 (e)	8
2026 (e)	11

USE OF FUNDS

50% for product and technology development, 20% for sales and marketing, and 30% for operations and administration.

TEAM

Dr. Ing. Farzad Vesali | *CEO & Co-Founder*

Railway PhD with 15+ years of industry experience, Led R&D at a railway fitting manufacturer.

Dr. Mina Kolagar | *COO & Co-Founder*

PhD in energy systems engineering, 10+ years of experience in systems analysis and market entry strategy.

Amir Bashari | *CPO & Co-Founder*

Master in Mechanical Engineering (Vibration), Head of New Product leading sensor integration and modular hardware development.

Morteza Nokhodian | *CTO & Co-Founder*

Dual Master in Software Engineering, 15+ years of experience as a software architect and full-stack lead.

Mahya Adibi | *CBO*

with 6+ years in B2B sales, responsible for partner success and client rollout.

CONTACT

Farzad Vesali | *CEO & Co-Founder*
farzad@pantohealth.com

NOTES

Sparkpark

WWW.SPARKPARK.NO

LOCATION
Norway

TEAM SIZE
4

RAISING
4M (Seed)

CUSTOMERS
Fingal, Dublin

EXISTING INVESTORS
EIT Urban Mobility, Innovation Norway, The Research Council of Norway

THE PROBLEM

Sparkpark provides real-time, high-precision parking data that helps cities and operators build smarter, sustainable, and more efficient urban mobility systems.

THE SOLUTION

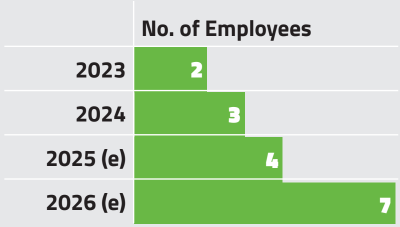
Providing scalable, real-time, high-precision parking data to help cities and operators grow shared micromobility sustainably and cost-effectively.

- Replaces costly docking stations and inaccurate GPS or photo-based systems with patented, off-grid, centimetre-accurate infrastructure for parking compliance.
- Cuts operational costs, unlocks mobility data securely, and accelerates cities towards Net Zero.

MARKET OPPORTUNITY

- Typical customers: Cities and operators (B2G & B2B).
- Market size: 1,000 cities in Europe and 415 in North Americas have shared micromobility.
- Price range: Monthly recuring revenue, estimated turn over in a city from small city €60,000 to big city €1M.

TEAM GROWTH



USE OF FUNDS

Combine engineering together with a sales team supported with policy decision makers to scale in Europe and set up a company in North America to scale fast.

TEAM

Thomas Bråten | *Co-Founder*

Has one successful exit and a background in photography, finance, and sales. He is high energy, creative, and well-connected.

Igor Pancevski | *Co-Founder*

Has one successful exit and experience in scaling, having run a national on-site data service for HP, IBM, and Lenovo. He is ambitious, well-connected, and always brings a sense of humor.

Eirik Aanonsen | *CTO*

Is an expert in IoT, Bluetooth tracking, and hardware development, with extensive experience in RTLS, IoT architecture, and smart tracking solutions. He is 100% IoT-focused.

CONTACT

Thomas Bråten |
Co-Founder
thomas@sparkpark.no

NOTES

Vidde

VIDDEMOBILITY.COM

LOCATION
Sweden

TEAM SIZE
5

RAISING
€2M (Last seed round)

CUSTOMERS
Skistar, Icehotel, Skellefteå kraft, Red cross Norway, Riksgränsen

EXISTING INVESTORS
Norrsken, EIT Urban Mobility

THE PROBLEM

The Arctic region relies entirely on fossil-fueled snowmobiles, dominated by North American manufacturers with little incentive to transition toward sustainable alternatives.

THE SOLUTION

Vidde builds the world's first EU-made circular electric snowmobile for civilian and military use in Arctic conditions. It is highly durable and reduces CO_2 by 85%.

Vidde features a heated battery for Arctic reliability, cloud connectivity, and modular design for full circularity. It has won the German Design Award 2025, the Green Good Design Award, and Sweden's Excellent Swedish Design 2025.

MARKET OPPORTUNITY

- Typical customers: ski resorts, tourism operators, forestry and energy companies, as well as defense and utility organizations.
- Market size: Globally there are around 2 million active snowmobiles and 130,000 new units sold each year, of which 75% are private, leaving a large professional segment ready for electrification. 20% of the total market is in Europe.
- Price range: €27,000 per unit, with additional recurring revenue from connectivity and fleet services.

TEAM GROWTH

	No. of Employees
2023	4
2024	5
2025 (e)	5
2026 (e)	8

USE OF FUNDS

The funds will be used to expand the internal team – including sales, a production manager, and a head of procurement – initiate production in Q2 2026, and secure series production for the following season.

TEAM

Christian Lystrup | *CEO & Co-Founder*

20+ yrs in tech and sales leadership; ex-submarine engineer.

Yalda Mirbaz | *CFO & Co-Founder*

15 yrs in finance, M&A advisory, and SME/listed company experience.

Fredrik Blom | *CTO (Software)*

25 yrs IoT/software experience; leads EV software platforms.

Joonas Mähönen | *CTO (Hardware)*

13 yrs in snowmobile and Arctic vehicle design.

Kristine Lium | *CDO*

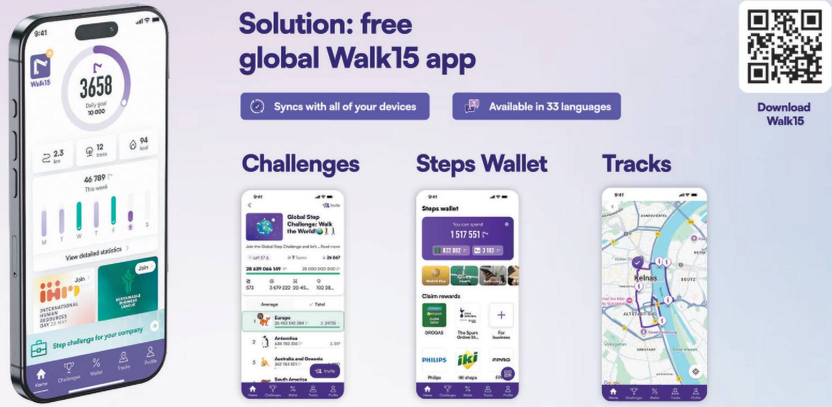
15 yrs brand and sustainable product design; leads UX and brand strategy.

CONTACT

Christian Lystrup | *CEO & Co-Founder*

christian@viddemobility.com

NOTES



Walk15

WWW.WALK15.APP

LOCATION
Germany & Lithuania

TEAM SIZE
35

RAISING
€3M (Pre-series A)

CUSTOMERS
Tottenham Hotspur, Garmin, Mercedes-Benz, ERGO, REWE Group

EXISTING INVESTORS
CoInvest Capital, NGL Ventures, 70V, Mantas Mikuckas (Vinted), David Trainavicius (PVcase), PVVG Holding

THE PROBLEM

Walk15 solves the problem of physical inactivity and unsustainable mobility by turning walking into a rewarding daily habit.

THE SOLUTION

Walk15 is a global platform that motivates people to move more while promoting well-being and sustainability. It engages employees, citizens, and communities through gamified walking challenges and converts steps into healthy, sustainable choices via the Steps Wallet.

Walk15 is developing the Steps Wallet, which turns steps into a digital currency for healthy and sustainable rewards, and the AI-enhanced Steps Prescription to motivate walking and cycling.

MARKET OPPORTUNITY

- Typical customers: companies, public institutions, municipalities
- Market size: 1.5M users and 1,750+ B2B clients across Europe.
- Pricing range: €6 per employee/month (B2B), €9.99 per user/year (B2C Walk15 Plus).

TEAM GROWTH

	No. of Employees
2023	20
2024	27
2025 (e)	35
2026 (e)	40

USE OF FUNDS

Funds will be allocated to:
- Digital marketing across Europe to attract B2B clients into our automated self-service step challenge platform.
- Product development, including AI-powered features such as the personalised Steps Prescription, to boost engagement and sustainable mobility impact.

TEAM

Vlada Musvydaite-Vilciauske | *CEO & Founder*
Leads vision, sales, and partnerships; scales international projects.

Dovydas Pauliukonis | *COO*
Digital marketing and e-commerce expert; scaled business from €0 to 12M.

Tautvydas Milciunas | *CTO*
Ex-Vinted engineer; leads product development and AI innovations.

Vytautas Visinskis | *Co-Founder & CPO*
Ex-Uber; manages business development and global partnerships.

CONTACT

Vlada Musvydaite-Vilciauske | *CEO & Founder*
vlada@walk15.app

NOTES

TECHNOLOGY

Integrated motion control and autonomous navigation

Zeabuz

WWW.ZEABUZ.COM

LOCATION
Norway & Sweden

TEAM SIZE
25

RAISING
5M (Pre-series A)

CUSTOMERS
ZEAM (Torghatten), Yinson GreenTech, Damen, Marine Technologies, Government of Åland

EXISTING INVESTORS
EIT Urban Mobility, Torghatten, Yinson GreenTech, Damen, Statkraft Ventures, Katapult, NTNU TTO

THE PROBLEM

The global seafarer shortage crisis is threatening the future of maritime transport, also confronted to decarbonisation and higher energy efficiency requirements.

THE SOLUTION

Zeabuz provides a modular, scalable autonomy software platform to assist or automate navigation operations, featuring AI-driven sensing and situational awareness, predictive collision-avoidance, high-fidelity motion control, and advanced human-machine navigation teaming.

Zeabuz has developed robust IP covering all modules for fully automated vessel operations, from sensor fusion and target tracking to autonomous navigation, motion control, and on-board/remote command interfaces.

MARKET OPPORTUNITY

- Typical customers: Targeting different type of vessels (new-builds and retrofits) where increased automation is paramount: passenger and car ferries, workboats (tugboats, harbour craft …), potential defence and security applications. 8 vessels equipped so far, targeting 70 in 2027.
- Market size: 35,000 urban ferries, 26,000 larger ferries, 15,000 workboats for an estimated SAM of €1.14Bn. Current deal pipeline €3.3M.
- Price range: €35-€110 per system, transitioning to a pure subscription fee model in 2027-2028.

TEAM GROWTH

	No. of Employees
2023	27
2024	28
2025 (e)	25
2026 (e)	34

USE OF FUNDS

Commercial & internationalisation: €1.5M
Product & processes: €2.0M
Test and certification: €1.5M.

TEAM

Dr. Øyvind Smogeli | *CEO/CTO & Co-Founder*

20 years maritime experience and Adjunct Professor NTNU - DNV Digital Programme Director - MD Marine Cybernetics (exit).

Laurence Frémion-Pitras | *CFO*

30 years finance experience - Group CFO Troms Kraft (renewable energy) - Finance senior Aker Solutions, Hurtigruten, RBI, Société Générale.

Henrik Stray | *COO & Co-Founder*

30 years offshore technical and operational experience – Operations and digitalisation as Director Teekay Petrojarl.

Carl Johansson | *VP Sales*

10 years maritime autonomy experience – Rolls-Royce, Kongsberg, Avikus.

CONTACT

Øyvind Smogeli | *CEO/CTO & Co-Founder*
oyvind.smogeli@zeabuz.com

NOTES