

Application deadline: 16 January 2023

# EIT H2-Cities Commercial Officer (IH East)

## BACKGROUND

EIT Urban Mobility, an initiative by the European Institute of Innovation and Technology (EIT), acts to accelerate change on making urban spaces more liveable. Since 2019 we have been working to encourage positive changes in the way people move around cities in order to make them more liveable places. We aim to become the largest European initiative transforming urban mobility.

	<p>We create systemic solutions that will <i>move more people around the city more efficiently and free up public space.</i></p>
	<p>We bring all <i>key players in urban mobility together</i> to avoid fragmentation and achieve more.</p>
	<p>We engage <i>cities and citizens from the word go</i>, giving them the opportunity to become true agents of change.</p>

## ABOUT THE PROJECT

Hydrogen adoption has been plagued by a conundrum: high production cost, low demand, no infrastructure, and cities lacking knowledge, to adopt hydrogen technologies and solutions. The EIT-H2Cities project will create Hydrogen Living Labs in two Visegrad cities. Each city will benefit from **six types of hydrogen vehicles on the streets simultaneously**: buses, waste trucks, shuttles, lightweight public services, private cars, and logistics services. Innovators will **test products, supply chains, new components and work with local community and citizens** on adapting to a new hydrogen economy at speed. EIT-H2Cities will break the circular issues to build a **replicable roadmap for local authorities** to add hydrogen into their existing Net Zero Strategies. **Additional funding will be sought** from ERDF, Resilience and Recovery Funds, EUinvest and InterReg to support further adoption beyond the original two cities.

## ABOUT THE JOB

The **Commercial Officer** will report to the Director of Innovation and Strategic Alliances for commercial and funding management decisions and escalation. Day-to-day operations will be coordinated with the H2-Cities Project Officer and Communications Officer. The primary focus will be to ensure the adherence to the defined project plan, KPI and activities outlined in the EIT-H2Cities proposal.

This commercial/trouble-shooter role is key as H2-Cities requires overarching coordination and facilitation between private, public, academic, and SME's differing operational and strategic models. The officer will manage interdependencies, timelines, delays/technical challenges, and issues that will arise during implementation. Each EH2city will be supported through the project lifecycle stages by the commercial/trouble-shooter. This role will both manage the existing project relationships and look to ensure new partners and cities can be integrated over the project period. In relation to monitoring and control, the Commercial Officer will identify problems before they become management issues and flag to the Project Management team. The Commercial Officer will maintain an iterative "Issues Log" to ensure the dependencies, issues and problems are visible to all and their mitigation managed to close.

- Execution of the EIT-H2 Cities project plan
- Active monitoring of partners and work packages interdependence within the consortia
- Support the SME, industry partners in their relations with cities.
- Attend all quarterly City Delivery Committee meetings.
- Managing risk and mitigation strategy and flag emerging issues
- Support the integration of new industry or city partners into the H2-Cities partnership
- Leading internal workshops and chair/host external events.
- Coordinating with the EIT H2-Cities Project Officer and Communication Officer.
- Liaising with EIT Climate KIC and EIT Manufacturing as needed.
- Maintain the issues log.

The position is based **Prague**.

No relocation expenses are allocated for this role.

**Permanent and full-time position**, with possibility to homework up to 2 days a week.

Travel is expected 3 times a month.

## THE PERSON WE ARE LOOKING FOR

We put a high value on individual qualities and personal attributes. We are looking for someone who strives to make a difference individually and effectively cooperate within a team.

We are looking for a “can do” attitude, technical competence in general technology will be an advantage as well as willingness to learn about the Hydrogen Economy. They will be accountable to ensure the smooth relationship and implementation of the plan on the ground in Visegrad countries. They will implement remedial actions with underperforming partners and cities. Meticulous multi-task management and negotiation skills are highly valued.

The ideal candidate would also have:

- 5 years of experience in the sectors of energy, innovation digital technologies, mass transit, and freight/logistics
- 2 years of experience in project/ programme management – European project/EIT experience.
- Well-developed communication and management skills, including public speaking.
- Analytical capacity to read and precis complex ideas into simple understandable prose.
- Capability to build relationships of trust and work in a matrix environment.

Experience in the below is considered a plus:

- Demonstrable experience in managing complex projects within their given field.
- Experience of monitoring and reporting on project development, testing and launch-to-market
- Credentials in working with academic, industry and city partners
- History of designing and facilitating workshops on target topics
- Some knowledge across a few of key work areas: Logistics, Energy, Mass Transit, Civil Engineering, and Urban Planning.

## GENERAL CONDITIONS

By the closing date of this call candidates must:

- be a national of an EU Member State or have a working permit valid to work in Czech Republic.
- enjoy their full rights as citizens.

## EDUCATION

- A level of education completed in a Masters Degree in Data or Computer Science, Urban Transport/Planning, or similar technical Masters’ degree.
- Excellent written and spoken English (C1).
- One or more additional European languages (Czech, Slovak Polish and Hungarian are considered a plus).

## APPLICATION PROCESS

EIT Urban Mobility is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge, and experience in the sector. Therefore, we welcome applications from anyone who meets the above criteria.

To apply for this position, please download the [application template](#) from EIT Urban Mobility website. Complete the four elements of the application:

- 1) Personal **contact details**;
- 2) An **essential criteria** checklist;
- 3) A **Cover Letter** demonstrating how you match the skills defined in the job description – examples should be given.
- 4) A **curriculum vitae**.

Follow the naming process detailed below:

- Format: Save your completed application form in **one single file** in PDF format.
- File name: Name the file according to the model “*EITUM\_first name\_last name*”. For example, Joanna Smith would name the file, *EITUM\_Joanna\_Smith*.
- Email title: The subject field should read “*EIT-H2Cities Commercial Officer. HR139-2023*”.
- Send to: Send your completed application to: [recruitment@eiturbanmobility.eu](mailto:recruitment@eiturbanmobility.eu).

**Deadline for Applications: 16 January 2023**

### Data Protection Disclaimer

Your personal data will be processed with utmost care by the EIT KIC URBAN MOBILITY, S.L. or its subsidiaries.

The said processing will allow us to manage the recruitment of the offered positions, and more specifically:

- to enable you to submit your CV to apply for specific jobs;
- to match your details with the job vacancies and to eventually contact you;
- to retain your details and notify you about future job opportunities similar to the specific role for which you have contacted us;
- to answer your enquiries.

You can exercise your data protection rights, writing to [recruitment@eiturbanmobility.eu](mailto:recruitment@eiturbanmobility.eu).

You may find further information in the full GDPR Compliance privacy note for applicants available [here](#).