

Application deadline: 18 November 2022

# Targeted Projects Manager

## BACKGROUND

EIT Urban Mobility, an initiative by the European Institute of Innovation and Technology (EIT), acts to accelerate change on making urban spaces more liveable. Since 2019 we have been working to encourage positive changes in the way people move around cities in order to make them more liveable places. We aim to become the largest European initiative transforming urban mobility.

	<p>We create systemic solutions that will <b>move more people around the city more efficiently and free up public space.</b></p>
	<p>We bring all <b>key players in urban mobility together</b> to avoid fragmentation and achieve more.</p>
	<p>We engage <b>cities and citizens from the word go</b>, giving them the opportunity to become true agents of change.</p>

## ABOUT THE JOB

The **Targeted Projects Manager** will report directly to the Director of Innovation for day-to-day line management and strategic direction. The primary focus will be to identify gaps in the existing project portfolio and respond to new and emerging technologies. The manager will work with existing and new community partners to devise suitable projects and plans to address portfolio gaps. This role builds projects and partnerships with a strong commercial focus. The Targeted Projects Manager will play a key role in the innovation management team within headquarters and liaise regularly with the Community and Ecosystem Team in the five regional hubs. Their peer group will consist of the Innovation Lifecycle Manager, the Financial Sustainability Manager, and the Action Impact Group Manager.

Main tasks and responsibilities include:

- Analyse and identify gaps in the EIT Urban Mobility project portfolio and partner community.
- Work with community partners to deepen relations beyond named interfaces – new teams, divisions and business units.
- Provide detailed technical, commercial and legal justifications for issuing restricted or direct innovation awards.
- Scout for new partners with specific skills and competences in the new or emerging solutions.
- Proactively develop project plans, timelines, KPI and milestones and build partner teams around portfolio gaps.
- Master, manage and document the new EIT process for restricted or direct awards to successful conclusion.
- Issue targeted *Expressions of Interest* and manage the selection process according to procedures.
- Provide active monitoring, project reporting, commercial performance and compliance on Targeted Projects awarded.
- Liaise with the Financial Sustainability team on product/solution/services issuing from targeted projects.
- Deliver on the assigned core KPIs (Marketed Innovation and SME/start-up Created) and additional KPIs.
- Drive effective messaging on the role of Targeted Projects within the overall innovation portfolio.

The position is based in **Barcelona (SPAIN)**.

**Permanent and full-time position**, with possibility to homework up to 2 days a week.

No relocation expenses are foreseen.

## THE PERSON WE ARE LOOKING FOR

We place a high value on individual qualities and personal attributes. We are looking for someone who strives to make a difference individually and as a team. The candidate should be comfortable in working in a matrixed organisation and capable of managing complex commercial relations.

We are looking for a “can do” attitude, technical competence in mobility, technology, and innovation. The successful candidate will be accountable for devolved KPI targets, namely., *Product/Services Brought to Market* and *Start-ups Created* from targeted projects. Project and consortia building are core competencies. They will ensure the targeted projects deliver on their planned objectives and, if necessary, implement remedial actions with failing projects. Meticulous multi-task management and negotiation skills are essential.

The ideal candidate would also have:

- 5 years of experience in the sector of commercial consulting in smart city, mobility, freight/logistics, and/or computer science.
- 2 years of experience in project conceptualisation and consortia building.
- Experience in writing and running open calls, Request for Proposals (RfP), Expressions of Interest (Eoi).
- Detailed knowledge of the EU procurement rules and regulations and specific EIT mechanisms.
- Well-developed communication and management skills, including public speaking
- Analytical capacity to research, read and precis complex ideas into simple understandable prose.
- Capability to build relationships of trust and work in a matrixed environment

Experience in the below would be considered as a plus:

- Experience of monitoring and reporting on commercial project development, testing and launch-to-market.
- History of designing and facilitating workshops on target topics
- Knowledge and experience of working in RIS countries (Eastern and Southern Europe).
- Detailed knowledge across work areas: Logistics, Energy, Digital, Mass Transit, Civil Engineering, Regional Spatial Development, and/or Urban Planning.

## GENERAL CONDITIONS

By the closing date of this call candidates must:

- be a national of an EU Member State or have a working permit valid to work in Spain.
- enjoy their full rights as citizens.
- meet the character requirements for the duties involved.

## EDUCATION

- A level of education completed in a Masters Degree in Business, Civil Engineer, Computer Science, Urban Transport/Planning, or similar technical Masters' degree with comensurate experience.
- Excellent written and spoken English (C1) and one other European Language
- German/French language skills a plus

## APPLICATION PROCESS

EIT Urban Mobility is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge, and experience in the sector. Therefore, we welcome applications from anyone who meets the above criteria.

To apply for this position, please download the **application template** from EIT Urban Mobility website. Complete the four elements of the application:

- 1) Personal **contact details**;
- 2) An **essential criteria** checklist;
- 3) A **Cover Letter** demonstrating how you match the skills defined in the job description – examples should be given.
- 4) A **curriculum vitae**.

Follow the naming process detailed below:

- Format: Save your completed application form in **one single file** in PDF format.
- File name: Name the file according to the model “*EITUM\_first name\_last name*”. For example, Joanna Smith would name the file, *EITUM\_Joanna\_Smith*.
- Email title: The subject field should read “*Targeted Projects Manager HR127-2022*”.
- Send to: Send your completed application to: [recruitment@eiturbanmobility.eu](mailto:recruitment@eiturbanmobility.eu).

**Deadline for Applications: 18 November 2022**

### Data Protection Disclaimer

Your personal data will be processed with utmost care by the EIT KIC URBAN MOBILITY, S.L. or its subsidiaries.

The said processing will allow us to manage the recruitment of the offered positions, and more specifically:

- to enable you to submit your CV to apply for specific jobs;
- to match your details with the job vacancies and to eventually contact you;
- to retain your details and notify you about future job opportunities similar to the specific role for which you have contacted us;
- to answer your enquiries.

You can exercise your data protection rights, writing to [recruitment@eiturbanmobility.eu](mailto:recruitment@eiturbanmobility.eu).

You may find further information in the full GDPR Compliance privacy note for applicants available [here](#).