

Application deadline: 16 August 2020

# Business Developer Future Mobility Factory - (public) funding expert

## ABOUT EIT URBAN MOBILITY

The website of EIT Urban Mobility is <https://www.eiturbanmobility.eu>

EIT Urban Mobility, supported by the European Institute of Innovation and Technology (EIT), acts to accelerate positive change on mobility to make urban spaces more liveable.

EIT Urban Mobility is an initiative of the European Institute of Innovation and Technology (EIT). Since January 2019 we have been working to encourage positive changes in the way people move around cities in order to make them more liveable places. We aim to become the largest European initiative transforming urban mobility. Co-funding of up to € 400 million (2020-2026) from the EIT, a body of the European Union, will help make this happen.

	<p><i>We create systemic solutions that will move more people around the city more efficiently and free up public space.</i></p>
	<p><i>We bring all key players in urban mobility together to avoid fragmentation and achieve more.</i></p>
	<p><i>We engage cities and citizens from the word go, giving them the opportunity to become true agents of change.</i></p>

In order to support the vision of creating more liveable urban spaces, EIT Urban Mobility is opening a call for applications for three **Business Developer Future Mobility Factory**. The **Business Developer Future Mobility Factory** will be supporting the proliferation of new mobility solutions in particular exploiting results from EIT Urban Mobility activities.



## MAIN DUTIES AND RESPONSIBILITIES

The **Business Developer Future Mobility Factory** - (public) funding expert, will report directly to the Factory Director. *The position will support cities and companies in scaling up innovative urban mobility solutions globally. It shall focus on defining (public) funding mechanisms for scale-up projects, supporting the Factory and partners to access those by writing the corresponding applications and identify and keep track of potential sources for additional (also private) funding to scale up urban mobility projects. The position has elements of funding acquisition and handling, public sector consulting and product/service development in the field of sustainable urban mobility.*

This includes the following tasks:

- Developing projects and delivery plans with the target of scaling urban mobility solutions and create sustainable income for the EIT Urban Mobility partnership
- Writing funding applications and supporting the delivery of urban mobility projects
- Liaising with funding authorities on the European and local level
- Reviewing the market regarding available public (primary) and private (e.g. bank loans) funds for scaling urban mobility projects
- Developing sales channels to public and private sector
- Supporting matchmaking activities (physical and virtual) for scale up projects

## KEY SKILLS AND EXPERIENCE

### Qualifications:

- Experience in handling (public) funds for project delivery, preferably with local governments (e.g. cities)
- Deep understanding of funding mechanisms for delivery of scale-up projects in the area of urban mobility (e.g. structural funds, EIB loans)
- Proven experience in international work environments
- Experience in (applied) research or consulting in urban mobility
- Good (academic) writing skills (track record of publications preferable)
- Demonstrable experience of developing a business network and maintaining an innovation partnership

### Skills Requirements:

- Customer orientation
- Efficient and effective problem solving in a complicated multi-sided market

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- Capability, ability and fluency in working with funding institutions and partners from academia, industry and cities.
- Very well-developed communication skills.
- Capacity to work on physical and virtual events, activities, communication with an international partnership
- Team player
- Ability to meet deadlines and manage priorities, capacity to multitask, hands-on, proactive and start-up mindset.

## ELIGIBILITY

### General Conditions:

By the closing date of this call candidates must:

- be a national of an EU Member State or an EFTA state<sup>1</sup>;
- enjoy their full rights as citizens<sup>2</sup>;
- have fulfilled any obligations imposed by national laws concerning military service; and,
- meet the character requirements for the duties involved.

### Education:

- A level of education which corresponds to completed Business, Engineering or similar Masters' degree or three years of equivalent professional experience.
- Only qualifications issued by an EU Member State authority and qualifications recognised as equivalent by the relevant EU Member State authorities will be accepted.
- Excellent written and spoken English (C1)
- One or more additional European languages preferred however not required.

## JOB AND CONTRACT TYPE

Full-time and of unlimited duration

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<sup>1</sup> EFTA countries are Norway, Iceland and Liechtenstein as defined by as defined in Article 2 of the EEA agreement.

<sup>2</sup> Prior to the appointment, the successful candidate will be asked to provide a certificate of good conduct, confirming the absence of any criminal record.



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## LOCATION

- Primary job location is Barcelona, working from other locations (especially Munich, Copenhagen, Prague, Eindhoven/Helmond) is possible under specific circumstances
- Travel is a significant part of the job.

## APPLICATION PROCESS

EIT Urban Mobility is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge and experience in the sector. Therefore, we welcome applications from anyone who meets the above criteria and encourage applications from women, ethnic minorities, and other underrepresented groups.

To apply for this position, please send a full application form consisting of a letter of motivation and a current curriculum vitae to [recruitment@eiturbanmobility.eu](mailto:recruitment@eiturbanmobility.eu).

Please download the [application template](#) from EIT Urban Mobility site. Complete the four elements of the application:

- 1) Personal **Contact Details**;
- 2) An **essential criteria** checklist;
- 3) A **Cover Letter** demonstrating how you match the skills defined in the job description – examples should be given;
- 4) A **curriculum vitae**.

Follow the naming process detailed below:

- Format:** Save your completed application form in **one single file** in either PDF or Word format.
- File name:** Name the file according to the model “*EIT\_BDF\_last name\_first name*”. For example, Joanna Smith would name the file, *EIT\_BDF\_Smith\_Joanna*.
- Email title:** In the email subject title ensure you specify the preferred location. The subject field should read “*Business Developer Future Mobility Factory. HR039-2020*”.
- Send to:** Send your completed application to: [recruitment@eiturbanmobility.eu](mailto:recruitment@eiturbanmobility.eu).

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Data Protection Disclaimer

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Your personal data will be handled with utmost care by the EIT KIC URBAN MOBILITY, S.L. or its subsidiaries, as responsible. The aim of collecting this data is for the recruitment of the offered positions. We will process your personal data following your consent made by applying to such job offer.

This will allow us:

- to enable you to submit your CV to apply for specific jobs;
- to match your details with the job vacancies and to eventually contact you;
- to retain your details and notify you about future job opportunities similar to the specific role for which you have contacted us;
- to answer your enquiries.

Please note that your details may be shared with external parties supporting in the selection and review process. However, data will not be shared beyond these parties. We will keep your personal data only for as long as necessary.

Should you have any questions about Data Protection or you want to exercise your rights (access, correction, erasure, object or restrict processing, data portability, and any other relevant right), please email [recruitment@eiturbanmobility.eu](mailto:recruitment@eiturbanmobility.eu).

